



Entry-level Customer Service and Sales Support Job Description

Company Description

DaCast is a leading innovator in the field of online video streaming, both live and on-demand. We deliver an all-in-one solution that enables content producers to register and start streaming audio and video in just minutes. In addition to being a very easy to use system, it also offers integrated monetization so content owners can make money by charging on a pay per view, subscription or ad-supported basis. There are no commitments, no upfront fees and no minimum monthly or annual fees. All these attributes remove traditional barriers and enable users to start streaming content over the web and monetizing it very rapidly.

DaCast is headquartered in San Francisco, California with a European office in Paris, France. The management and technical teams have extensive experience in all aspects of online video streaming and video advertising. If you have the customer and sales support drive to help build an exciting and successful web platform company, we want to talk to you. Please visit www.dacast.com or contact us at info@dacast.com for further information.

Job Qualifications & Requirements

You have a gift for communicating and explaining things to people. You know just what to say at any given moment. Your personality puts people at ease. People like you and you like helping people. You are energetic, enthusiastic, and willing to do what it takes to make the customers happy and the company successful. You are also looking to get your foot in the door at a company where your contributions can be significant from day 1 and your career potential unlimited.

- Must possess a confident phone presence
- A strong work ethic, highly motivated, adaptable and ambitious
- Excellent Written/Verbal communication skills
- Team Player
- High Energy
- Positive can-do attitude with the motivation to help the team achieve sales goals
- Ability to multi-task, prioritize, and manage time effectively
- Proficient use of the Internet, web-based services and tools
- Spanish and/or Portuguese language skills will be a plus

Compensation

Pay is based upon individual performance. On-target earnings in the \$30,000 - \$40,000 range including base salary, variable performance targets and incentives.